

كلية المأمون الجامعة قسم المالية والمصرفية قراءات مالية ومصرفية المرحلة الاولى

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|--|---------------------------|
| Financial and Banking Management | الادارة المالية والمصرفية |
| Accounting | المحاسبة |
| Economic | الاقتصاد |
| Management | الادارة |
| Reading and Management | قراءات ادارية |
| Financial and Banking Reading | قراءات مالية ومصرفية |
| Local currency | العملة المحلية |
| Foreign currency | العملة الاجنبية |

Management Roles

ادوار الادارة

1-Interpersonal roles: this role involves human interaction.

2-Informational roles : this role involves the sharing and analyzing of information.

2- ادوار معلوماتية: هذا الدور يتضمن مشاركة وتحليل المعلومات

3-Decisional roles: this role involves decision making

3- ادوار قرارتيه: هذا الدور يتضمن صناعة القرار

Management skills

هناك خمسة مهارات ادارية

| Decision making skills | مهارات صناعة القرار |
|------------------------|---------------------------|
| Planning skills | مهارات التخطيط |
| Administrative skills | المهارات الادارية |
| Human relation skills | مهارات العلاقات الانسانية |
| Technical skills | المهارات الفنية |

مستويات الادارة Levels of management هناك ثلاث مستويات للإدارة

| Top management | الادارة العليا |
|------------------------|-------------------|
| Middle management | الادارة الوسطى |
| Supervisory management | الادارة الإشراقية |

Sources of finance: an introduction

A business organization raises funds from many source. As already mention . these can be internal or external and long term or short term.

Basic classification of finance sources is equity or debt. Equity is perpetual source of finance for company. The funds raised through equity shares always remain with the company and the company does not have to repay it to the equity share holders In fad. equity share holders become owners of the company and arc paid dividend. On the contrary debt is Io be repaid on .a pre-specified date along with interest charge

Almost all sources of finance can be classified broadly into these two categories. Funds through debt are raised by issuing debentures or bonds or by getting loan from hank or FIs, In between equity and debt. there is hybrid security called as preference share, having the feature of both debt and equity. Preference shares are medium term source of finance. Other long term or medium term sources of finance can be public deposits, corporate .deposits etc

These sources are external to the company. For short term sources of finance, the company can opt for overdraft facility from its account or it can avail short term loan from bank or FIs. Besides these the company has other sources like returned earnings, undistributed dividend, trade credit, advance from customers, receivable, factoring etc. The choice of source of finance depends upon many factors such as amount, duration, cost etc. The business organization would first analyze its requirement and then would take decision regarding the source .

مقدمة عن مصادر التمويل

تجمع منظمات الاعمال أموالها من مصادر عديدة، ويمكن أن تكون هذه المصادر داخلية أو خارجية وطويلة الأجل أو قصيرة الأجل التصنيف الرئيسي لمصادر التمويل هو حقوق الملكية أو الدين حقوق الملكية هي المصدر الدائم لتمويل الشركة الأموال التي يتم جمعها من خلال الأسهم تظل دائما مع الشركة ولا يتعين على الشركة سدادها إلى حملة الأسهم، ويصبح المساهمين في الأسهم هم ملكي الشركة ويحصلون على توزيعات الأرباح المدفوعة مقابل هذه الأسهم على العكس تماما، يتم سداد الدين في تاريخ محدد مسبقًا مع مصاريف الفائدة، وعلى الأغلب يتم تصنيف جميع مصادر التمويل تقريبًا على نطاق واسع إلى هاتين الفئتين. يتم جمع الأموال من خلال الديون عن طريق الصدار الأوراق المالية أو سندات أو عن طريق الحصول على قرض من البنك أو المؤسسات المالية بين حقوق الملكية والديون ، وهناك ورقة مالية مختلطة تسمى الاسهم الممتازة , لها ميزة كل من الديون وحقوق الملكية , ويمكن ان تكون مصادر التمويل الاخرى طويلة الاجل او متوسطة الاجل عبارة عن ودائع عامة وودائع من الشركات الاخرى ,

وتعد هذه المصادر تمويل خارجي للشركة, اما بالنسبة لمصادر التمويل قصيرة الاجل, يمكن للشركة اختيار تسهيلات السحب على المكشوف من حسابها او يمكنها الاستفادة من قرض قصير الاجل من البنك او المؤسسات المالية الى جانب هذه, تمتلك الشركة مصادر اخرى مثل الارباح المحتجزة, والارباح غير الموزعة, والائتمان التجاري, والسلف المقدمة من الزبائن, والمدينين, والعمولة, الخ. يعتمد اختيار مصدر التمويل على العديد من العوامل مثل المبلغ والمدة والتكلفة وان المنظمة تقوم بتحليل متطلباتها ومن ثم اختيار مصدر التمويل المناسب لها

The

The sources of finance internal to the organization are as follows

وان مصادر التمويل الداخلي هي كالاتي

<u>1-Retained earnings</u>: The best source of finance for an organization is its retained earnings, Retained earnings are the part of profits which are not distributed as dividend to equity share holders. Retained earnings arc the asset belonging lo equity share holders, in the shape of reserve and surplus

الارباح المحتجزة: هي جزء من الارباح التي لا يتم توزيعها كأرباح على حملة الاسهم وكذلك قهي الاصل الذي ينتمي الى حملة الاسهم, في شكل احتياطي وفائض. تعد الارباح المحتجزة افضل مصدر لتمويل المنظمة.

<u>2-Accumulated depreciation:</u> All companies own fixed its well as current assets. The company charges depreciation on fixed asset. Depredation is charged with the objective of funding the replacement of the fixed assets at the end of economic life of the asset

الاندثار المتراكم: تمتلك كل الشركات موجودات ثابتة واصول متداولة وتتقاضى الشركة الاندثار على الموجودات الثابتة في نهاية العمر الاقتصادي للموجود.

<u>3-Advance from customer:</u> Advance received from customer can also serve as an internal source of finance for the business organization

السلفة المقدمة من الزبون: يمكن ان تكون السلف المقدمة من الزبون بمثابة مصدر داخلي للتمويل لمؤسسة الاعمال

4-Trade credit: When a company receives goods, materials, equipment's : or services without making cash payment, it is called trade credit. Trade credit is a pseudo source of internal financing as no cash is available but there is the facility to pay cash to the supplier, at a later date

الائتمان التجاري: عندما تتلقى الشركة البضائع من المواد او المعدات او الخدمات بدون دفع نقدي, يطلق عليه الائتمان التجاري, ويعد الائتمان التجاري مصدرا زائفا للتمويل الداخلي حيث لايتوفر النقد فيه ولكن هناك تسهيلات للدفع النقدي للمورد في وقت لاحق.

<u>5-Reserves</u>: Another important source of internal finance for the company is the reserves maintained by the company. Many types of reserves can be maintained by the company and the amount contributed to the specific reserve can be used by the company till the date of use of that reserve for the specific purpose

الاحتياطات: مصدر اخر مهم للتمويل الداخلي هو الاحتياطات التي تحتفظ بها الشركة, يمكن للشركة الاحتفاظ بالعديد من انواع الاحتياطات ويمكن للشركة استخدام المبلغ المساهم في الاحتياطي المحدد حتى تاريخ استخدام هذا الاحتياطي لغرض معين.

<u>6-Unpaid liabilities:</u> The organization has many liabilities, current as well as long term liabilities. All the liabilities are not payable immediately and the liability to be settled on a later date makes the founs available for another use . this way , unpaid liabilities can serve as the source of internal finance for the organization.

الالتزامات غير المدفوعة: لدى المنظمة العديد من الالتزامات الحالية وكذلك الالتزامات الطويلة الالجل وان جميع الالتزامات غير مستحقة الدفع على الفور فضلا عن ان الالتزام الذي يتم تسويته في تاريخ لاحق يجعل الاموال متاحة لاستخدام اخر وبذلك يمكن ان تكون الالتزامات غير المسددة بمثابة مصدر التمويل الداخلي للمنظمة.

7-Unpaid earning dividend: it is the part of profit which is paid to ... preference shareholders and equity share holders. Rate of dividend for preference shareholders is pre decided and fixed. The residual profit is distributed as dividend among equity share holders. Till the day dividend is .not actually distributed, the amounts can be used for another activity

توزيعات الارباح المدفوعة: هي جزء من الربح الذي يتم دفعه للمساهمين وهم حاملي الاسهم الممتازة وحاملي الاسهم الممتازة وحاملي الاسهم العادية وان معدل توزيع الارباح لحملة الاسهم الممتازة محدد مسبقا وثابت ويتم توزيع الربح المتبقي كأرباح بين حاملي الاسهم العادية وان مبالغ اليوم غير الموزعة فعليا يمكن استخدامها في نشاطات اخرى.

<u>8-Unpaid interest on debentures etc.</u>: Any unpaid interest on : debentures or other debt instruments can also be used by the organization for other activities

الفوائد غير المدفوعة على الاوراق المالية وما الى ذلك: يمكن ايضا استخدام اي فائدة غير مدفوعة على الاوراق المالية او ادوات الدين الاخرى من قبل المنظمة لانشطة اخرى.

<u>9-Cash generated from sale of assets:</u> During the course of business, it may happen that the organization sells an asset not being used by it or if an asset is being replaced by new one and the old one is sold. In such cases... cash is generated which has no stipulated use. This cash can be used by the organization as an internal source of finance, in case of requirement

النقد المتولد من بيع الموجودات: اثناء سير العمل قد يحدث ان تبيع المنظمة اصلا لا تستخدمه او تقوم باستبدال موجود بموجود جديد او بيع الموجود القديم وفي حالات كهذه يتم استخدام النقد الذي ليس له استخدام مشروط من قبل المنظمة كمصدر داخلي للتمويل في حالة الحاجة.

10-Savings in transactions: this again may be treated as a pseudo source of internal finance, Savings in transactions can be done on account of availing cash discounts or better bargaining position .

الادخار من المعاملات: يمكن التعامل معها على انها مصدر زائف للتمويل الداخلي ويمكن تحقيق الادخار من المعاملات عن طريق الاستفادة من الخصومات النقدية او وضع تفاوضي افضل.

EXTERNAL FUNDING SOURCES

External sources of funding come from funds generated by other entities such as banks, capital market investors or business providers

External sources are all forms of increasing the company's liabilities, apart from the increase in equity as a result of the retention of profit External sources of business financing

تأتي مصادر التمويل الخارجية من الاموال التي تولدها وحدات اخرى مثل المصاريف او المستثمرين في سوق رأس المال او مقدمي الاعمال . المصادر الخارجية هي جميع اشكال زيادة

التزامات الشركة بغض النظر عن الزيادة في حقوق الملكية نتيجة للاحتفاظ بالربح والمصادر الخارجية لتمويل الاعمال هي كالاتي :

| EXTERNAL FUNDING SOURCES | مصادر التمويل الخارجية |
|-------------------------------------|--|
| 1-international financial | المؤسسات المالية الدولية مثل صندوق النقد |
| institutions the International Bank | الدولي |
| 2-loans from foreign governments | القروض من الدول الاجنبية والمصارف |
| and commercial banks | المتجارية |
| 3-source is the aid and grants that | المنح والمعونات التي تقدمها الدول الاجنبية |
| foreign countries provide to many | الى الكثير من دول العالم |
| countries of the world | |
| 4- Bank loans | القروض المصرفية |
| 5- Merchant credit | ائتمان التاجر |
| 6- Donations | التبرعات |
| 7- Leasing | الايجارات |
| 8- The issue of debt instruments | اصدار ادوات الدين |

Concept financial instrument

مفهوم الادوات المالية

1- financial instrument: It is a continuous and structured process that involves many actions such as planning, organizing, and directing

1- الادوات المالية: هي عملية مستمرة ومنظمة تتضمن العديد من الاجراءات مثل التخطيط والتنظيم والتوجيه

2- financial instrument: It is one of the important terms that have a role in influencing financial statements

2-الادوات المالية: هي احدى المصطلحات الهامة التي لها دور قي التأثير في القوائم المالية.

Features of financial instruments

خصائص الادوات المالية

- 1- Its value changes in response to changes in the specified interest rate
 - 1- تتغير قيمتها استجابة للتغيير ات في سعر القائدة المحدد
- 2-Requires an initial net investment that is less than required

2-تتطلب استثمار ا صافيا اوليا اقل من المطلوب

3- It is processed with a future date

3- يتم تسويقها بتاريخ مستقبلي

Financial instruments include two main types:

Equity owners (Shareholders' Equity): It represents the amount of money that is returned to the .company's shareholders when all of the company's debts are paid

:Equity are divided into the following types

1-Stocks or collateral الأسهم -1

2-Capital 2-Capital 2-Capital

3-Returned earning الارباح المحتجزة

ordinary shares that contain several components, namely:

الاسهم العادية وتضم عدة مكونات

| Stocks par | الاسهم الاسمية |
|---------------------|----------------|
| Stocks for an order | الاسهم للامر |
| Stocks for pregnant | الاسهم للحامل |

The second type: Preference Stocks: Distinguished from ordinary stocks by making the shareholder carry annual fixed quarters regardless of the company's project result. Preference Stocks are divided into four types

النوع الثاني الاسهم الممتازة: وتتميز عن الاسهم العادية بأنها تجعل صاحب السهم يحمل أرباح ثابتة سنوية بغض النظر عن نتيجة مشروع الشركة وتنقسم الاسهم الممتازة الى اربعة انواع:

| Pooled stocks for dividends | اسهم مجمعة للارباح |
|-----------------------------|------------------------|
| stocks to share profits | اسهم مشاركة في الارباح |
| Transferable stocks | اسهم قابلة للتحويل |
| Callable stocks | اسهم قابلة للاستدعاء |

Types Of Equity value

انواع قيم حقوق الملكية

| 1- Book value of stocks | القيمة الدفترية للاسهم |
|-------------------------------|------------------------|
| 2- The Market Value Of stocks | القيمة السوقية للاسهم |

Main Features of Debt Securities:

السمات الرئيسية سندات الدين

1- Issue date and issue price 1- تاريخ الاصدار وسعر الاصدار

2- Return to maturity 2- العائد حتى الاستحقاق

3- Return on capital العائد على رأس المال 3- العائد على رأس المال

4- Systematic effects of income from direct payments المنتظم للدخل من مدفوعات الفائدة

5- Means of diversification 5- وسائل التنويع 5- التنويع

Organization:

It means building the formal organizational structure while the manager and workers are at work

التنظيم : يعني بناء الهيكل التنظيمي الرسمي حينما يكون المدير والعاملين في العمل

Steps in the organizing process:

خطوات عملية التنظيم

| 1- A clear definition of the activities | 1- تعريف واضح للأنشطة |
|---|-----------------------|
|---|-----------------------|

- 2- Determining activities
- 3- Assigning duties
- 4- Delegating authority
- 5- Coordinating activities

- 1 تا بنا الأنشان
 - 2- تحديد الانشطة
 - 3- تعيين الواجبات
 - 4- تفويض السلطة
 - 5- تنسيق الانشطة

What Is a Debt Instrument

ماهي اداة الدين

A debt instrument: is a tool an entity can utilize to raise capital. It is a documented, binding obligation that provides funds to an entity in return for a promise from the entity to repay a lender or investor in accordance with terms of a control.

اداة الدين: هي اداة يمكن للكيان استخدامها لزيادة رأس المال. هو التزام موثق وملزم يوفر الاموال لكيان مقابل وعد من الكيان بسداد للمقرض او المستثمر وفقا لشروط العقد.

A debt instrument: is a paper or electronic commitment that enables the issuing party to raise funds by promising to pay the lender in accordance with the terms of the contract

اداة الدين : هي التزام ورقي او الكتروني يمكن الطرف المصدر من جمع الاموال من خلال الوعد بالدفع للمقرض وفقا لشروط العقد .

Types and structuring of tools

انواع وهيكلة الادوات

Debt is usually the best option to increase institutional capital because it comes with a fixed repayment schedule and thus less risk which allows for lower interest payments

عادة ما يكون الدين هو الخيار الافضل لزيادة رأس المال المؤسسي لأنه يأتي مع جدول زمني محدد للسداد وبالتالي مخاطر أقل مما يسمح بمدفوعات فائدة أقل .

:And the types of debt instruments include the following

انواع ادوات الدين تتضمن الاتي

- 1- Bonds السندات -1
- 2- Debt bonds سندات الدين -2
- 3- Certificates الشهادات -3
- 4- Real estate loans القروض العقارية
 - 5- Lease contracts عقود الأيجار

Debt often includes:

- 1- Loan: When you borrow money from companies
 - 2- Bonds: You can also lend money to companies via bonds and get interest on a fixed date الدين غالبا يشمل
 - 1- القرض: عندما تقترض الاموال من الشركات
 - 2- السندات: يمكن كذلك اقراض الاموال الى الشركات عبر السندات والحصول على فوائد في تاريخ ثابت.

Some of the most popular debt securities instruments include:

تتضمن بعض ادوات سندات الدين الاكثر شيوعا مايلي:

1- US Treasury bonds

1- سندات الخزانة الامريكية

2- Municipal bonds

2- سندات بلدية

3- Corporate bonds

3- سندات الشركات

Equity Instruments:

ادوات حقوق الملكية

Equity instruments: it is the international covenants and state constitutions that no individual has the right to deprive any person of his property except officially or legally

ادوات حق الملكية: هي المواثيق الدولية ودساتير الدول بأنه لايحق حرمان اي فرد من ممتلكاته الا بشكل رسمي او قانوني

Forms of equity instruments

اشكال ادوات الملكية هي:

1- Private or individual

1- الخاصة او الفردية :و من

Examples are: real estate ownership, patent ownership ملكية العقارات ملكية العقارات ملكية العقارات إلى المثلة عليها ملكية العقارات الملكية العقارات العق

براءات الاختراع

2- العامة او الحكومية: مثل (المتنزهات, الشوارع, الارصفة, والمكتبات والابنية Public or governmental -2

(such as parks, streets, sidewalks, libraries, and government buildings)

Types of equity instruments:

- 1- Private
- 2- Public
- 3- Common
- 4- Open

Characteristics of equity instruments:

خصائص ادوات حقوق الملكية

1- Flexibility: It expresses the extent of power or authority the owner possesses

المرونة: تعبر عن مدى السلطة او الصلاحية التي يتمتع بها المالك

2- Safety: It means the extent and size of the security that the property owner feels

الأمان: يقصد به مدى وحجم الأمان الذي يشعر به صاحب العقار

3- Duration: The duration depends on the length of ownership

المدة : المدة التي تعتمد على طول الملكية

4- Ability to make equity instruments common

القدرة على جعل ادوات حق الملكية مشتركة

Financial and banking terms:

مصطلحات مالية ومصرفية

1- Shareholders' equity

1- حقوق المساهمين

2- Statements of financial position

2- بيانات المركز المالي

3- Expenses and revenues

3- النفقات والايرادات

تمويل الاعمال: (Business finance)

| Capital رأس المال | Company الشركة | Profit الربح |
|-------------------|----------------|--------------|
| O O O O | 3 | (|

1- profit: Divide the profit into

-dividend of profits مقسوم الأرباح

- The fax

-Retained earnings

2- company: There are companies الشركة : توجد في الشركات

-Expenses

-Revenues

3- capital: The share capital consists of

راس المال: يقسم راس المال

-Share capital

- راس مال الاسهم

- Debt

- الدين

The concept and Types of financial institutions:

Financial institutions: are intermediary institutions that provide financial services and handle financial transactions for their clients

Financial institutions: are the organizations whose mission is to collect funds

Objectives of financial institutions

1- Liabilities and assets management

1- ادارة الخصوم والاصول

2- Capital management

2- ادارة راس المال

3- Control over expenditures

3- مراقبة النفقات

4- Marketing policy

4- سياسة التسويق

Banks: it consists:

انواع المؤسسات المالية

1- Banks: it consists

- Investment banks
- Real estate banks
- Islamic banks

2- Investment funds

3-Insurance companies: it is an institution that provides insurance services to those .who request it, and it also obtains funds from the insured and them

4- Exchange companies

5- Other financial institutions

1- البنوك وتتكون

بنوك الاستثمار

البنوك العقارية

البنوك الإسلامية

2- صناديق الاستثمار.

3- شركات التأمين: وهي مؤسسة تقدم خدمات التأمين لمن يطلبها وتحصل على أمو

من المؤمن عليهم ومنهم.

4-شركات الصرافة.

ه المؤسسات المالية الأخرى.

QUESTIONS

1-Numerate Management Roles

- 1 .Interpersonal roles
- 2.Informational roles
- 3. Decisional roles

2- What is interpersonal roles

this role involves human interaction

3- What is Informational roles.

this role involves the sharing and analyzing of information.

4- What is decisional roles

this role involves decision making

- 5- Numerate Management skills
- 1-Decision making skills
- 2- Planning skills
- 3- Administrative skills
- 4-Human relation skills
- 5- Technical skills

6-Numerate Levels of management

- 1- Top management
- 2- Middle management
- 3- Supervisory management

7-How the business organization collect their funder?

Business organization raise their money through tow ways : equity and debt.

<u>8- Describe the sources of funding for business organizations ? A</u> business organization raises funds from many source. these can be internal or external and long term or short term

9 -What is Basic classification of finance sources

Basic classification of finance sources is equity or debt. Equity is perpetual source of finance for company. The funds raised through equity shares always remain with the company and the company does not have to repay it to the equity share holders In fad. equity share holders become owners of the company and arc paid dividend. On the contrary debt is lo be repaid on a pre-specified date along with interest charge

10- How can business organizations raise money through debt?

Funds through debt are raised by issuing debentures or bonds or by getting loan from hank or FIs.

11- What is preference share?

Preference shares arc medium term source of finance.it is hybrid security called as preference share, having the feature of both debt and equity.

12- What are the short term sources of finance for business organizations?

the company can opt for overdraft facility from its account or it can ,avail short term loan from bank or FIs.

13- What does the choice of financing source depend on?

The choice of source of finance depends upon many factors such as amount, duration, cost etc.

14-Numerate and define the internal source of finance

<u>1-Retained earnings</u>: The best source of finance for an organization is its retained earnings, Retained earnings are the part of profits which are not distributed as dividend to equity share holders. Retained earnings arc the .asset belonging lo equity share holders, in the shape of reserve and surplus

2-Accumulated depreciation: All companies own fixed its well as current assets. The company charges depreciation on fixed asset. Depredation is charged with the objective of funding the replacement of the fixed assets at the end of economic life of the asset

3-Advance from customer: Advance received from customer can also serve as an internal source of finance for the business organization

<u>4-Trade credit:</u> When a company receives goods, materials, equipment's or services without making cash payment, it is called trade credit. Trade credit is a pseudo source of internal financing as no cash is available but there is the facility to pay cash to the supplier, at a later date

<u>5-Reserves:</u> Another important source of internal finance for the company is the reserves maintained by the company. Many types of reserves can be maintained by the company and the amount contributed to the specific reserve can be used by the company till the date of use of that reserve for the specific purpose

<u>6-Unpaid liabilities:</u> The organization has many liabilities, current as well as long term liabilities. All the liabilities are not payable immediately and the liability to be settled on a later date makes the founs available for another use . this way , unpaid liabilities can serve as the source of internal finance for the organization.

7-Unpaid earning dividend: it is the part of profit which is paid to ... preference shareholders and equity share holders. Rate of dividend for

preference shareholders is pre decided and fixed. The residual profit is distributed as dividend among equity share holders. Till the day dividend is .not actually distributed, the amounts can be used for another activity

8-Unpaid interest on debentures etc.: Any unpaid interest on debentures : or other debt instruments can also be used by the organization for other activities

.

<u>9-Cash generated from sale of assets</u>: During the course of business, it may happen that the organization sells an asset not being used by it or if an asset is being replaced by new one and the old one is sold. In such cases... cash is generated which has no stipulated use. This cash can be used by the organization as an internal source of finance, in case of requirement

.

<u>10-Savings in transactions:</u> this again may be treated as a pseudo source of internal finance, Savings in transactions can be done on account of availing cash discounts or better bargaining position.

15-Numerate the external source of funding

1-international financial institutions the International Bank
2-loans from foreign governments and commercial banks
3-source is the aid and grants that foreign countries provide to many countries of the world
4- Bank loans
5- Merchant credit
6- Donations
7- Leasing
8- The issue of debt instruments

16-what is Concept financial instrument

- **1- financial instrument**: It is a continuous and structured process that involves many actions such as planning, organizing, and directing
- **2- financial instrument**: It is one of the important terms that have a role in influencing financial statements

17-what are Features of financial instruments

- 1- Its value changes in response to changes in the specified interest rate
- 2-Requires an initial net investment that is less than required
- 3-It is processed with a future date

18-what are the types of Financial instruments

- 1- Equity woner's (Shareholders' Equity)
- 2- Preference Stocks

19-define equity owners and numerate the types

Equity owners (Shareholders' Equity): It represents the amount of money that is returned to the .company's shareholders when all of the company's debts are paid

:Equity are divided into the following types

- 1-Stocks or collateral
- 2-Capital
- 3-Returned earning

20-what is the preference stocks

Preference Stocks: Distinguished from ordinary stocks by making the shareholder carry annual fixed quarters regardless of the company's project result. Preference Stocks are divided into four types

21-Numerate the type of preference stock

| Pooled stocks for dividends |
|-----------------------------|
| stocks to share profits |
| Transferable stocks |
| Callable stocks |

22-what is Types Of Equity value

- 1- Book value of stocks
- 2- The Market Value Of stocks

23-what are the Main Features of Debt Securities

- 1-Issue date and issue price
 - 2- Return to maturity
 - 3- Return on capital
- 4- Systematic effects of income from direct payments
 - 5- Means of diversification

24- define the organization

It means building the formal organizational structure while the manager and workers are at work

25-what are the steps in organization process

- 1- A clear definition of the activities
- 2- Determining activities
- 3- Assigning duties
- 4- Delegating authority
- 5- Coordinating activities

26-what is debt instrument

A debt instrument: is a tool an entity can utilize to raise capital. It is a documented, binding obligation that provides funds to an entity in return for a promise from the entity to repay a lender or investor in accordance with terms of a control.

27-what are the types of debt instruments

- 1- Bonds
- 2- Debt bonds
- 3- Certificates
- 4- Real estate loans
- 5 Lease contracts

28-what does the debt include

- 1- Loan
- 2-Bonds

29-what do the most popular debt securities instruments include

- 1- US Treasury bonds
- 2- Municipal bonds
- 3- Corporate bonds

30-define the equity instrument

Equity instruments: it is the international covenants and state constitutions that no individual has the right to deprive any person of his property except officially or legally

31-what are the Forms of equity instruments

1- Private or individual

Examples are: real estate ownership, patent ownership

2- Public or governmental

such as parks, streets, sidewalks, libraries, and government buildings)

32-numeratetypes of equity instruments:

- 1- Private
- 2- Public
- 3- Common
- 4- Open

33-whar are the characteristics of equity instrument

- 1- Flexibility: It expresses the extent of power or authority the owner possesses
- 2- Safety: It means the extent and size of the security that the property owner feels
- 3- Duration: The duration depends on the length of ownership
- 4- Ability to make equity instruments common

34-fill in blank

Dividend of profits to the fax and retained earning

In company there are **expenses** and **revenues**

Capital divided to share **capital** and **debt**

35-what is The concept and Types of financial institutions

Financial institutions: are intermediary institutions that provide financial services and handle financial transactions for their clients

Financial institutions: are the organizations whose mission is to collect funds

- 1-bank:it consist
- -Investment banks

- Real estate banks
- Islamic banks
- 2- Investment funds
- 3-Insurance companies
- **4- Exchange companies**
- 5- Other financial institutions

36-define Insurance companies

it is an institution that provides insurance services to those who request it, and it also obtains funds from the insured and them

37-What are the Objectives of financial institutions

- 1- Liabilities and assets management
- 2- Capital management
- 3- Control over expenditures
- 4-Marketing policy